



## HEAD OF SALES (EMEA/UK)

### KNOWLEDGE, SKILLS & EXPERIENCE

- A confident and highly motivated salesperson that loves the process
- Keen interest in cars of all genres and eras
- Deep Knowledge of the classic car market
- Communicate with sellers throughout the auction process
- Make an informed decisions on market trends/values
- Deliver impeccable customer service, communication skills

### BENEFITS

- ✓ Salary depending on experience
- ✓ Benefits to include access to coaching, wellness, and personal development
- ✓ Full Time / Part-Time (Hybrid/Remote)
- ✓ Permanent

As our Head of Sales for the EMEA/UK regions you will work with our founder and other department heads to drive our strategy and build/mentor a best-in-class Sales team.

A proven track record in the auction sector, classic automotive sales a your knowledge and experience is matched only by your love working with people who share your passions. You comfortable being the strategic driving force behind your team, driving client contact for everything from early inquiries/discussions to post-sale follow-up, you will make deep positive impact within the company and the collector car market and relish the challenge of driving forward the day-to-day building of a market leading company.

We're building the team from scratch. This is an opportunity to build a high performance team, putting your sales and sales operations skills to the test to produce great results while having fun and raising your profile in the industry.

We are diverse, from all walks of life and all corners of the globe, we all share a universal language sharing knowledge, opinion and collectively we voice the joy of machines.

You will enjoy outstanding earning potential, and a successful long-term career in a dynamic and expanding sector if you want it.

If you share our passion for machines, then we invite you to join us on this journey.